



Introduction Questionnaire – Getting to know you...

Organization and Contact Information

Organization: _____ **Phone:** _____

Address: _____ **Fax:** _____

_____ **Years in Existence:** _____

of Employees: _____

Primary Contact

Full Name: _____ **E-mail:** _____

Existing web site or desired domain name: _____

About Your Organization

1. Describe your organization, including product lines and/or services.

2. Who are your customers and what are their demographics? (age, income level, male/female, etc.)

3. What goals do you wish to accomplish? Check all that apply.

- | | | |
|---|---|---|
| <input type="checkbox"/> New site | <input type="checkbox"/> Web redesign/new look | <input type="checkbox"/> Provide products/services info |
| <input type="checkbox"/> Provide customer service | <input type="checkbox"/> Optimize for search engines | <input type="checkbox"/> Keep customers informed |
| <input type="checkbox"/> Build online community | <input type="checkbox"/> Improve site traffic/marketing | <input type="checkbox"/> Online services |
| <input type="checkbox"/> News/announcements | <input type="checkbox"/> Advertising online | <input type="checkbox"/> Sell products/services online |
| <input type="checkbox"/> Develop prospects/leads | <input type="checkbox"/> Improve company communication | <input type="checkbox"/> Provide forms/documents |
| <input type="checkbox"/> Develop e-mail lists | | |

If you have another goal not listed above, please describe:

Your Competition

4. List **THREE** web sites that relate to your business or goals. Include what you like and dislike about each.

Site #1 – http:// _____

Likes: _____

Dislikes: _____

Site #2 – http:// _____

Likes: _____

Dislikes: _____

Site #3 – http:// _____

Likes: _____

Dislikes: _____

Updates & Miscellaneous

5. How often will you need to update your site? (select one)

Daily Weekly Monthly Quarterly Yearly

6. Rate your understanding of web development. (select one)

- Superb – Have built web sites as a profession
 Average – Have updated existing web sites
 Poor – Have just surfed the web

7. The content (text images, documents, product information, policies, etc.) that will make up your site is:

- ready to use as-is
 rough. I need help with proofing and finalizing.
 non-existent. I need help developing content from scratch.

8. Suggestions or concerns (i.e. looming deadline, long-term plans, extraordinary security issues, etc.)

9. How did you hear about us?

- Search Engine Friend/Family Word of Mouth Phone book
 Other _____